

Information

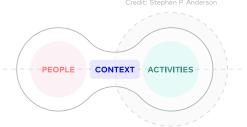
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"A persona is a user archetype you can use to help guide decisions about product features, navigation, interactions, and even visual design."

Kim Goodwin, VP of Product & User Experience at PatientsLikeMe

"It's all about People, their Activities, and the Context of those activities."

Stephen P. Anderson, Head of Design, Innovation Garage at Capital One



// What we need to know

PEOPLE	CONTEXT	ACTIVITIES	
Personal history	Location	What is the user trying to accomplish?	
Mood	Distractions	When might they interact with it?	
Culture	Devices	What tasks must the user complete to accomplish their goals?	
Education	Relationships:	their godis:	
	people to things,	Are there any pain points in the current ways they go	
	people to people	about these tasks?	

// Questions to ask

WHO ARE OUR USERS?	WHAT ARE THEIR HABITS?	WHERE ARE THEY ACCESSING?
Demographics?	Do they use social networks?	At work? At home?
Prior knowledge of our content?	What sites and products	In a public setting?
Culture?	do they use?	In the car or on the road?
Education level?	What are their relationships with people? With other products?	Are they distracted?
WHEN ARE THEY ENGAGING?	HOW ARE THEY ACCESSING?	
WHEN ARE THEY ENGAGING? Morning or evening?	HOW ARE THEY ACCESSING? Desktop, tablet, mobile	
Morning or evening?	Desktop, tablet, mobile	



Examples

Healthcare user persona



- 1. Looking for lowest price
- 2. Find information on specific services like Home Health or Pediatrics
- 3. Find a doctor based on health requirements and proximity to home
- 4. Location information, such as parking and directions
- 5. Find out what types of insurance are accepted 6. Ability to quickly schedule an appointment
- 7. A place to easily pay a bill online

- 1. She wants a simplified approach to health care, but a hospital might feel too big or

- 4. She doesn't want to be treated like a number.

Non-Healthcare user persona



DILIGENT BUT FRUSTRATED RECYCLER

Tension between recycling aspirations & the reality of daily life.

Age: 30 Kindergarden Teacher Married, No Children Jersey City, NJ

Erin was taught by her parents to recycle at an early age. As a child, her family consumed lots of soda. Her father would crush the cans, take the kids to the recycling center and get paid in \$2 bills. Her father made the act of recycling fun and a bit like an adventure.

Her husband is a vegetarian who consumes lots of compostable material but cannot compost since they live in an apartment with no access to a backyard. Numerous times, they tried to donate the material to local gardening groups but had to give up when no one would get back to them

She admits that she is lazy and uses Fresh Direct to save her walking up four floors with groceries. She feels somewhat guilty, since the service produces lots of packaging waste, although she does recycle this.

FRUSTRATIONS

- Cannot compost in urban environment
- Collects batteries and doesn't know what to do with them
- Would like to recycle different items but doesn't know how
- Uses reusable bags but sometimes forgets to bring them with her

NEEDS

- Would like to find recycling options for items not picked up by her local
- Reliable place to learn more about recycling rules
- To see that her individual effort is making a difference





Worksheet

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Use one sheet for each persona.



Name, Lifestyle + Demographic Details	Scenarios/Experiences + Frustrations
Behaviors, Habits + Beliefs	Needs + Goals



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